

Business Matching Guide (For Buyers)





- The **Pre-scheduled Appointment (PSA)** System provided by the 12th MITE allows buyers and exhibitors to make appointments and to negotiate online prior to the Expo, fully utilizing the time to cultivate more business opportunities and to build your network.
- Open Time: 26th March 2024 30th April 2024

26th March - 31st March: Distribution of Business Matching Guide

1st April - 30th April: Pre-scheduled Appointment and online matching

26th April - 27th April: On-site business matching







1. Login and Settings

1.1 Login PSA System

1.2 My Profile

1.3 Traffic & Matchmaking Analysis

1.4 App Settings



1.1 Login PSA



第十二屆澳門國際旅遊(產業)(博覽) 12.^a Expo Internacional de Turismo (Indústria) de Macau 12^b Macao International Travel (Indústry) Expo

• You'll receive an Invitation Email

Plan your event journey at 第12屆澳門國際旅遊(產業)博覽會-12th Macao International Travel (Industry) Expo

Dear Exhibitor 1:

第12屆澳門國際旅遊(產業)博覽會-12th Macao International Travel (Industry) Expo presents the **Pre-schedule Appointment System(PSA)** for both exhibitors and buyers to make appointments and negotiate online prior to be the Expo, fully utilizing the time to cultivate more business opportunities and build your network.

PSA helps you connect with the delegates at the Expo for the most efficient matchmaking via multi-functional messages chatroom and 1v1 meetings, exploring valuable cooperation and industry knowledge.

Access PSA by clicking below:



• Click here to log in, your personal account will open in a new page

| 第十二屆澳門國際旅遊(產業)情覽會 12.ª Expo Internacional de Tarismo (Indústria) de Macau 12ª Macao International Travel (Industry) Expo | |
|--|-----|
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| Buyer Admin | Na |
| Login successful | Sal |
| | Tel |
| Pay the deposit | Em |
| Pre-scheduled Appointment | Ad |
| | 1 |



Select your language before you entering the system

On-site matching





 English, Simplified Chinese and Traditional Chinese are available only



1.2 My Profile

12th Macao International Travel (Industry) Expo

26 - 28 Apr, 2024 (UTC+8)
 The Venetian Macao - Cotai Expo-Hall ABC

Explore Pairing List

My meeting and

negotiation schedule
 Buyers 买家
 Mieeting Schedule 会议日程
 Exhibitors 展商

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Produ



Click the **profile picture** to access the dropdown list



The Macao International Travel (Industry) Expo (MITE), organized by the Macao Government Tourism Office (MGTO), is the only professional exhibition of international tourism, and one of the earliest exhibitions on tourism product consumption in Macao. In 11 years since its establishment in 2013, through professionalized, marketized, internationalized, and branded operations, the MITE has gradually developed itself into a tourism industry chain between the two major tourism resources, namely Mainland China and the international market, as well as an important guiding platform for exhibitors, buyers and other business partners to communicate and exchange insights. The event aims to push forward the integrated tourism development among Guangdong Province, Hong Kong and Macao. At present, it is one of the most professional, widely-participated and influential international tourism events held every year. In 2021, the MITE garnered accreditation from the Global Association of the Exhibition Industry (UFI) as a "UFI Approved International Event". The recognition reveals to the world the event's international influence and professionalism.

In 2024, the 12th MITE will adhere to the principle of "Multi-dimensional Cooperation among Macao, Mainland China and International Market" to proactively engage more participation from the international tourism industry, exhibitors, buyers and trade visitors. The MITE will give support to Macao's "1+4" adequate diversification development and to build Macao into the World Centre for Tourism and Leisure. It will also foster diversified tourism and leisure development, and continuously push forward the interactive development between the integrated tourism and leisure complexes and the four major industries including health and wellness, modern financial services , high technology, conferences and exhibitions, commerce and trade and culture and sports. Local and overseas practitioners can take advantage of the featured product displays, business matching, thematic seminars, promotional sessions, and project signing through the MITE platform to further deepen the inter-sectoral integration between tourism and other industries such as culture, sports, gastronomy, healthcare, e-commerce and technology.



26 - 28/4/2024

The Venetian Macao - Cotai Expo-Hall ABC



My Profile Traffic Analysis

Matchmaking Analysis

App Settings

FAQs

Privacy Policy





1.2 My Profile



- Update your Profile Photo, Job Title, Company / Organization, Website, Self-introduction, etc.
- It is recommended to submit both Chinese and English versions to create a more informative profile



V



Director Buyer 1 Company





1.3 Traffic & Matchmaking Analysis

| 2 - 1(3 标话 | My Profile | Traffic Analysi data graph of Bo Visits and Impre your profile | ookmarks, essions of | Matchmaking A gives data graphs Meetings, RCR (I and RCR(Sent) | ta graphs of your s, RCR (Received) | | | | | | |
|-----------------------|--|---|--|---|--|---|--|--|--|--|--|
| Vieetin | Matchmaking Analysis App Settings FAQs | Ins | sufficient data to draw | ' graph | Ϋ́ | Dec 0 T | Pending others response | | | | |
| | Privacy Policy | O Bookmarks | 0 Visits | 84 Impressions |] Meetings | 50.0% RCR (Received) | 0% RCR (Sent) | | | | |
| 重會,簡和 以來,作 品車業化 | 副族博会。由澳門特別行政區政府旅 Logout 高興「唯一國際旅遊的專業展和最早 古場化、國際化、品牌化的運作 | Total bookmarks from others on your profile. | Total profile visits from oth on you. | ers Total appearance of your profile for others. | Total number of meetings confirmed. | Received Requests Conversion Ratio tracks if requests received has been responded to. | Sent Requests Conversion Ratio tracks if requests sent out has been responded by others. | | | | |



1.4 App Settings



Notification frequency

Languages

Install app on mobile device

Remove my account

for **Notification**

Frequency and

Languages here



Summary (Recommended): Receive all forms of notifications in summarised format, on a timely basis.

Immediate: Receive all forms of notifications immediately, in real-time. Disable: Only critical notifications will be sent to you.

Note: Notification from this app is designed purely for your event networking benefits. They are not related to promotional/marketing emails that may be sent from the event organisers.



This application will be automatically refreshed when you change the language.

iOS Safari: Tap on share icon then select 'Add to Home Screen'. Android, Chrome Mobile: Go to browser menu then select 'Add to Home Screen'.

Remove my account

Removing your account will delete your data and you can no longer participate in any activities on this platform. Removing an account is an irreversible action.



2. Business Matching

- 2.1 Meeting Settings
- 2.2 Meeting Scheduling
- 2.3 Meeting Request
- 2.4 Meeting



2.1 Meeting Settings





2.1 Meeting Settings (Time Availabe)

Cancel out the timings that you are unavailable for meetings below and click 'CONFIRM'. Respondents to your requests will then be able to pick

a mutual meeting time based on your availability. Each meeting lasts 20 minutes.



 Click the time slot that you would like to block out and it will be greyed out, then click "CONFIRM"

Friday, 26 April (UTC+8)

| Onsite | Onsite | Onsite | Onsite |
|---------|---------|---------------------|---------|
| ✓ 11:00 | ✓ 11:20 | ✓ 11:40 | ✓ 12:00 |
| Onsite | Onsite | Onsite | Onsite |
| ✓ 12:20 | ✓ 12:40 | ✓ 13:00 | ✓ 13:20 |
| Onsite | Onsite | Onsite | Onsite |
| ✓ 13:40 | ✓ 14:00 | ✓ 14:20 | ✓ 14:40 |
| Onsite | Onsite | Onsite | Onsite |
| ✓ 15:00 | ✓ 15:20 | ✓ 15:40 | ✓ 16:00 |
| Onsite | Onsite | Onsite | Onsite |
| ✓ 16:20 | ✓ 16:40 | ✓ 17:00 | ✓ 17:20 |
| Onsite | V | | |
| ✓ 17:40 | • Gre | y time slot is your | |

Yellow time slot is your unavailable meeting time.



2.2 Meeting Scheduling (For you)





2.2 Meeting Scheduling (Search)

• You can view the complete list of participants here





Pairing List

My meeting and

negotiation schedule 第十二屆澳門國際旅遊(產業)博覽會 12.ª Expo Internacional de Turismo (Indústria) de Macau 12th Macao International Travel (Industry) Expo

2.2 Meeting Scheduling (Search)

12th Macao International Travel (Industry) Expo



26 - 28 Apr, 2024 (UTC+8)
 The Venetian Macao - Cotai Expo-Hall ABC



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Link to Official Website 连结到官网





第十二屆澳門國際旅遊(產業)博覽會 12.ª Expo Internacional de Turismo (Indústria) de Macau 12th Macao International Travel (Industry) Expo

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The Venetian Macao - Cotai Expo-Hall ABC



澳門特別行政區政府旅遊局 DIRECÇÃO DOS SERVIÇOS DE TURISMO MACAO GOVERNMENT TOURISM OFFICE



2.2 Meeting Scheduling (Archived)



• You can find and retrieve them under the "Archived" tab



2.3 Meeting Request (Sent)





2.3 Meeting Request (Sent)









|)(| Re | (eq | ue | ests | Rec | eive | d | S | Sent | | Arc | ch |
|------|-----|-----|----|------|------------|-----------------------------|-----------------------------|------------------------------------|---|--|--|---|
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 You can view the meeting requests you sent and the status here (Request sent / Message / Reschedule / Declined)



FAQs



2.3 Meeting Request (Received)

× Accept request 展商 Exhibitor Exhibitor 2 Format: Meet virtually with online video call. Manager Exhibitor 2 Company Click "Accept request" Here are the available timings to meet them. Pick one! (\mathbf{i}) Bookmark Accept Decline ✓ Tuesday 2 April 2024 [Beijing (CST)] if you are interested in request meeting the requester, 09.20 AM 09:00 AM 09:40 AM 10:00 AM then select your preferred 10:40 AM 11:00 AM 11:20 AM 10:20 AM 12:00 PM 12:40 PM meeting time and click 11:40 AM 12:20 PM 01:00 PM 01:20 PM 01:40 PM 02:00 PM "Meet" to arrange the 02:20 PM 02:40 PM 03:00 PM 03:20 PM meeting 03:40 PM 04:00 PM 04:20 PM 04:40 PM 05:00 PM 05:20 PM 05:40 PM 06:00 PM Time slots shown are 06:40 PM 06:20 PM 07:00 PM 07:20 PM **Congratulations!** 08:00 PM 08:20 PM 08:40 PM 07:40 PM based on mutual Your meeting with Exhibitor 2 has been confirmed. 09:00 PM availability Done vleet



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第十二屆澳門國際旅遊(產業)博覽會 12.ª Expo Internacional de Turismo (Indústria) de Macau 12th Macao International Travel (Industry) Expo

2.4 Meeting



You can view all your confirmed video meetings under "My Connections" tab •





2.4 Meeting (Messages)

第12屆澳門國際旅遊(產業)博覽會-12th Macao International Travel (Industry) Expo

② 26 - 28 Apr, 2024 (UTC+8)

♀ 澳門威尼斯人金光會展展館ABC - The Venetian Macao - Cotai Expo-Hall ABC



View all your confirmed meetings under "My Connections"

| Time Zone | Notification CEdit | Sync | Calendar Cedit | |
|---|-----------------------------|----------------------|--|-----------------------------|
| All timings are set to the event time zone. | Your preferred channel: SMS | | e your preferred cal g your schedule to i | |
| | Ŷ | | | |
| | ~ | | | |
| Exhibitor 1 Staff Exhibitor 1 Company | | ★ Bookmark | Message | 展商 Exhibitor 上 Cancel |

| M | essages | |
|---|-------------|--|
| | Exhibitor 1 | |
| | Exhibitor 4 | |

 Functions included in the messages chatroom are: Sending Images / Documents / Virtual Contact Card, Schedule / Reschedule Meeting, Instant Video Call, Meeting Rating, etc.

A []=





Exhibitor 1 Exhibitor 1 Company

× Person did not atte

C



2.4 Meeting (Video Call)

If you would like to meet via video call, activate your camera and microphone as required, choose your Language and edit your Display Name, then click **"Join Now"** to enter



Joining as Participant

| Language * | Display Name * |
|------------|--------------------------------------|
| English | Buyer 1 |
| | Join now |
| | Copy and share link to invite others |
| | 다 Check Device Compatibility |
| | Access schedule |



2.4 Meeting (Video Call)

You've left the video call

Were you able to see and hear the others well? $$\odot$$ Yes $$\odot$$ No

Were the others able to see and hear you well? $$\bigcirc$ Yes $$\bigcirc$ No

Overall session experience

 $\triangle \triangle \triangle \triangle \triangle \Delta$

We would love your to receive feedback! Let us know what you think.

Submit & Close

Access schedule



2.4 Meeting (On-site)

Login the on-site matching system via the following methods using

your email address and password.





Android APP

Н5

WeChat Mini-Program

iOS APP: Search "peiduiyi" in Apple App Store to download



Forgot password?



2.4 Meeting (On-site)

中文 ENGLISH LOGOUT 12.ª Expo Internacional de Turismo (Indústria) de 12th Macao International Travel (Industry) Expo MITE My QR code **Buyer's Company** Buyer Buyer 1 3 8 -Scan Agenda Profile Record

① During the negotiation, show your **QR code** on the "**Profile**" page to the exhibitor to scan.

| On-site Matching Record Meeting Record | | | | | |
|--|--------------------------|--|--|--|--|
| 3 Countdown to Next Matching: 08:30 | | | | | |
| Total: 8 Points On-site Matching: 2 Points | Meeting: 6 Points | | | | |
| Exhibitor 1 | ③Please note that | | | | |
| Exhibitor 1 Company | another code scan can | | | | |
| 2024-04-26 11:06:45 | only be carried out | | | | |
| Exhibitor 2 | TEN minutes after the | | | | |
| Exhibitor 2 Company | first one to ensure the | | | | |
| 2024-04-27 12:06:45 | quality of negotiation. | | | | |
| 2 | | | | | |
| Scan Record | Agenda Profile | | | | |

②You can check all your on-site matching records and points you earned in "Record" →
 "On-site Matching Record".

On-site Matching Record Exhibitor 1 Exhibitor 1 Company 合合合合合 2024-04-27 11:06:45 Not evaluated ~ Evaluation Please rate this buyer 습습습습 Please evaluate your satisfaction with this on-site matching by negotiation content, buyer's attitude and cooperation intention. (4)

Submit and close

(4) After the meeting, please submit your evaluation.



2.4 Meeting (Concurrent Meetings)

 Check all the concurrent meetings in "Agenda". Remember to scan the on-site QR code after finishing the meeting.

(2) You can check all your meeting records and points you earned in "Records" \rightarrow "Meeting Record".



On-site Matching Record Meeting Record Total: 7 Points On-site Matching: 1 Points | Meeting: 6 Points Hall ABC Participated 2024-04-26 11:06:45 Hall ABC Participated 2024-04-27 12:30:45 Hall ABC Participated 2024-04-27 13:07:45 2 8 8 Profile Scan Record Agenda



Contact us:

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